

## terrestris GmbH & Co. KG and OpenGeo Announce Partnership in Support of European Geospatial Users

*OpenGeo Suite Users in Germany, Austria and Switzerland May Access Experts at terrestris GmbH & Co. KG for Support*

### **Bonn/New York 2010-11-19**

[OpenGeo](#), a global leader in open source geospatial solutions, announced today a new reseller agreement with [terrestris GmbH & Co. KG](#), a geoinformatics provider from Bonn, Germany. Experts at terrestris specialize in spatial data infrastructures as well as open source geoportals. This new relationship will expand their capabilities to include client solutions based upon the [OpenGeo Suite](#), a fully integrated open source geospatial platform. Staff at terrestris will provide support for OpenGeo Suite Enterprise Edition to users in Germany, Austria and Switzerland, and work with OpenGeo for second line support.

Open source technologies are increasingly identified as optimal solutions by European governments, NGOs, and commercial users, and the OpenGeo Suite represents the first Enterprise FOSS geospatial software stack. Upon announcing the agreement, Hinrich Paulsen, CEO of terrestris, said, "Open source geospatial software is being used in productive environments in large organizations throughout Europe with great success. This partnership with OpenGeo will provide the best in support from core developers of the underlying software so that clients have even less to worry about."

Chris Holmes, OpenGeo president, added: "We are looking forward to working closely with terrestris and adding local expertise and support for OpenGeo Suite users in Germany, Austria and Switzerland. Our collaboration with terrestris will also increase the value of the OpenGeo Suite to European users, as terrestris is at home in Central Europe and very familiar with regional and local spatial data infrastructure issues."

OpenGeo, is a long-time advocate of FOSS implementations to facilitate commercial efficacy and government transparency, and is known worldwide as a major contributor to open source geospatial technologies. The OpenGeo Suite is a complete, OGC standards-compliant web mapping platform built on cutting-edge open source

geospatial components. These interoperable components, including [GeoServer](#), [OpenLayers](#), [GeoWebCache](#), [PostGIS](#) and [GeoExt](#), are developed and maintained by active open source communities. The OpenGeo Suite enables enterprise users to utilize its coherent and powerful software stack, with the reliability and support of a single, stable vendor.

### **About OpenGeo**

[OpenGeo](#) is a social enterprise working to build the best web-based geospatial technology. The company brings the best practices of open source software to geospatial organizations around the world by providing enterprises with supported, tested, and integrated open source solutions to build the Geospatial Web. OpenGeo also supports open source communities by employing key developers of [PostGIS](#), [GeoServer](#), and [OpenLayers](#). Since 2002, the company has provided successful consulting services and products to clients like the World Bank, Google, the UK Ordnance Survey, Portland TriMet, MassGIS, Landgate, and the Federal Communications Commission. OpenGeo is the geospatial division of [OpenPlans](#), a New York-based 501(c)(3) non-profit that informs and engages communities through journalism and open source software. All of OpenGeo's revenue has been and will continue to be re-invested into innovative and useful software in support of the OpenPlans mission.

### **About terrestris**

[terrestris](#) is a geoinformatics business from Bonn, Germany and originally a spin-off from the University of Bonn. Since 2002, terrestris has been active in the conceptualisation, implementation and maintenance of spatial data infrastructures using open source software like [PostGIS](#), [OpenLayers](#) and [GeoServer](#). One focus is on geo-data acquisition in real-time using wireless sensor networks for environmental monitoring and displaying resulting data in a WebGIS environment. Customers of terrestris include the German states Lower-Saxony, Brandenburg and Baden-Württemberg, TUV Rhineland Group, University of Copenhagen, the Forschungszentrum Jülich research institution, and diverse municipalities, amongst others. terrestris has successfully completed projects in the Middle East (Qatar), Africa (Benin), Europe (Germany, Switzerland, Austria, Spain, Denmark) and is currently active in a hydrological research project in Asia (Mongolia).

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Press release terrestris/OpenGeo

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